

Indexed-related fuel addition

as from April 1st 2011



Dear Valued Customer,

The general economic development shows a positive trend in our country. Principally we are happy about it. Unfortunately the increased demand involves serious consequences in an increase of energy costs, especially for the **diesel fuel** and **aviation fuel (kerosene)** and this effects the logistics sector in its core activities.

The actual price level on fuels and the expected cost increases inevitably cannot be compensated by optimization measures and cannot be covered by our rate calculation. This is the reason why we must regretfully impose additional fuel surcharges on our freight as from **April 1st 2011**.

As your fair partner we will calculate the fuel surcharge based on the official indices of price.

Working out the kerosene surcharge we will consider the monthly average spot price for aviation fuel which is published by the U.S. Office "eia Energy Information Administration". You will find this addition on our invoices in the range of air and sea shipments named "**Jet Fuel**". Therefore the a factor from April 1st 2011 will be **4,14 %**.

The diesel surcharge will be calculated based on indices of consumer prices of the "Statistisches Bundesamt". On our invoices named as "**Road Fuel**" applying to all transport services. Our current assessment from April 1st 2011 is **1,5 %**.

By indexed-linked determination we will ensure that future developments on both increases and decreases will be equally considered. In both cases we defined the average index of the year 2010 as reference value. As well "eia" as the "Statistisches Bundesamt" are updating their public statistics with a delay. Therefore we will use the index of the pre-previous month.

Of course we will keep you informed about the current developments. Please have a look at our website www.bookservice.com.

We thank you for your understanding and looking forward to a continued cooperation.

With kind regards
IBS Logistics GmbH & Co. KG

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